

## OCTOBER 14<sup>TH</sup> MEETING:

**Mike Turpin, EVP, Health & Employee Benefits, USI Insurance Services**



### Confessions of an Insurance Company CEO

Michael brings over 30 years experience in benefits and business insurance brokerage and consulting. Mike started his career with the brokerage firm Johnson & Higgins and served in local, regional and national roles in Los Angeles, Newport Beach, San Francisco, and New York.

In 2000, Mike was promoted to run the Middle Market benefits and property casualty in Europe and the Middle East - based in London. In this role, he was exposed to a range of national healthcare structures and gained invaluable expertise in understanding the strengths and weaknesses of these systems.

In 2003, Mike relocated back to New York and accepted a role as global practice leader with Mercer, a division of Marsh.

In 2005, he accepted an offer from United Healthcare (UHC) to become President of Key Accounts for the U.S. and was ultimately promoted to become CEO of the Northeast region, UHC's largest retail business with over \$8B in medical spend.

In 2008, Mike came to USI as a corporate EVP responsible for the U.S. benefits strategy, operating structure, people and processes. Mike is a published author, weekly columnist for the New Canaan News Review, frequent speaker and pundit opining on issues relating to health care reform, employee benefits, and business insurance issues. He is a tireless advocate for children's health and public health improvement, and has served in a variety of board capacities for teen centers and children's educational institutions.

Mike is a graduate of Claremont McKenna College where he majored in literature and minored in business. He is married with three children and lives in New Canaan, CT.

## OCTOBER 14<sup>TH</sup> PROFESSIONAL DEVELOPMENT SESSION:

**Derek Hall, Managing Director  
Strategic Advisory & Leadership, Sirius Solutions**

### What Every CFO Should Know Business and Financial Transformations



Attendees can expect to learn an insider's knowledge of why companies move to transform, what transformation is, how it impacts them, what risks are associated and how to define and measure success.

Additionally, they will gain valuable insights into the preparation needed and what the road ahead will look like.

They will be exposed to the stages and elements of a sustainable transformation program, which will allow them to educate others within their organizations to sustain the enterprise in today's environment.

Mr. Hall is the Managing Director of the Strategic Advisory & Leadership practice at Sirius Solutions. He is a results-oriented executive leader with over 20 years of experience developing and leading strategic and operational initiatives to exceptional results. His career has been predominantly focused on business and financial transformation and organizational realignment through the development of enterprise financial and technology initiatives and operational excellence programs.

## Monthly Dinner Meeting

Tuesday, October 14th, 2014

### LOCATION:

**Houston Country Club**

1 Potomac Drive  
Houston, TX 77057

### AGENDA:

**Professional Development Session (4:30pm)**

**Social hour (5:30pm)**

**Dinner (6:30pm)**

### MEETING SPONSORS:



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### FEI Houston Chapter

P.O. Box 32 Bellaire, TX 77402

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info@feihouston.org

Chapter Manager: Logan Beszterda

# A letter from the president



Greetings,

We had a great kick-off to the new fiscal year with our September meeting. We had an enjoyable presentation from Richard Kayne of Kayne Anderson Capital Advisors who shared with us his investing insights and thoughts about the outlook for private and public investments. Rick Veague of IFS provided our professional development session on the trends in Enterprise Asset Management.

I hope you make plans to attend the October 14 meeting. Mike Turpin of USI and former divisional CEO of United Healthcare will tell us about his "Confessions of a Healthcare Insurance CEO", which should be an enjoyable presentation. Long-time sponsor Sirius Solutions will provide our Professional Development session.

Sincere thanks go to our Platinum dinner sponsor Sirius Solutions and to our Gold social hour sponsor, Wortham Insurance & Risk Management for our October meeting. I also want to extend a special note of thanks to RR Donnelly which printed our Membership Directory once again this year. Without the generous support of our sponsors, who contribute money, time, in-kind donations and ideas to our chapter, we could not accomplish what we do every year. Please give our valuable sponsors preference when considering business services that they happen to offer.

For all our new and prospective members, be on the lookout for notice of an upcoming "New and Prospective Member Social" to be held on Tuesday October 21 from 5:30-7:30 at Willie G's. It's a great way to connect with other newer members as well as your Chapter leaders. Save the date now!

I'm also excited to announce that our Chapter will host a "Ladies Networking Event" to be held on Wednesday, November 5 at the Tasting Room in Uptown Park. So, for all our Lady members – save the date and bring a prospective member to enjoy the fun evening with you! Sorry guys, this is a "gals only" event, but please invite any female prospective members think might enjoy the event.

I look forward to seeing each of you at upcoming meetings and social events. Please let me know what we as a Chapter can do for you.

Regards,

Chris A. Matlock

President, FEI Houston Chapter

## FEI Houston Officers and Committee Chairs

### President

Chris Matlock, Lookout Capital Management

### President-Elect

Joe Abell, Entropy Modulation

### Programs Chairs

Blair Habuda, XOOM Energy, LLC

### Membership Chair

Mike Kinney, Experis Finance

### Sponsorship Chair

Maurice Nassar

### Academic Relations Chair

Vance Tillman, Tideland Signal Corporation

### Prof. Development Chairs

J. Philip McCormick, Jr., KBR

Tony Maresca, BullseyeEngagement LLC

### Secretary

Rebecca McCulloch, HSBC Bank USA

### Treasurer

Marcus Jones

### Immediate Past President

Phil Denning, Shell Oil Company

### Member Career Services Chair

Kevin Hanratty, Astoundry, Inc.

### FEI Liaison Chair

Ann Kaesermann, Hillcorp Energy Company

### Social Events Chair

Jim Davis, Pluris Capital Advisors, Inc.

## FEI Houston Chapter Directors

Bob Baumgartner

Jeff Curtiss, KBR

M. Colleen Estes, Sirius Solutions, LLLP

Chuck Fischer

Eric Khan, The Rand Group, LLC

Bruce Misamore, Yukos Oil Company

Ernie Pekmezaris, Pappas Restaurants

Terry Sanford, Arabella Exploration, Inc.

Michael J. Vitek, 212 Resources

## New Members

**Tim McKeon**  
Halliburton  
Treasurer

**Brian Hart**

**Lynn Theisen**  
Armada Water Assests  
Corporate Controller

**David Mantey**

## New and Prospective Member Social

**October 21, 2014**  
**5:30 - 7:30 p.m.**

**Willie G's**  
1605 Post Oak Blvd.  
Houston, TX 77056

Refreshments and Hors d'Oeuvres will be served  
Come meet other new members and network!

## Women of FEI Networking Event - November 5, 2014

### Tasting Room Uptown Park

5:30 - 7:30 p.m.



Executive Coach, Margaret D'Onofrio, is leading the Women of FEI in an interactive Q&A conversation:  
***It's All About You!***

Ladies, bring a prospective member to enjoy the fun evening! Sorry guys, this one is for the ladies, but please invite any female prospective members that would enjoy the event.

Margaret is the Principal of D'Onofrio Consulting Partners; a Houston based certified Women Business Enterprise (WBE). Through the Columbia Coaching Alliance which she co-founded, Margaret supports clients nationally and internationally. She works predominantly at senior organizational levels, including coaching "C" suite executives. Her specialty in the practical application of Emotional Intelligence theory forms a strong foundation for the creation of a global mind set, and the development of critical leadership competencies. In turn this expertise helps people succeed in both their professional and personal lives.

## Upcoming Events [2014 - 2015 Season Meetings](#)

October 14, 2014 - Monthly Meeting

October 21, 2014 - New & Prospective Member Social

November 5, 2014 - Women of FEI Networking Event

November 11, 2014 - Monthly Meeting

November 21, 2014 - Dean's Luncheon

December 9, 2014 - Sponsorship Appreciation Reception

January 20, 2015 - Monthly Meeting

February 14, 2015 - Annual Wine Dinner

February 17, 2015 - Monthly Meeting and Academic Honors Day

March 24, 2015 - Monthly Meeting

March 31, 2015 - New and Prospective Member Social

April 14, 2015 - Monthly Meeting

April 21, 2015 - Annual Golf Tournament

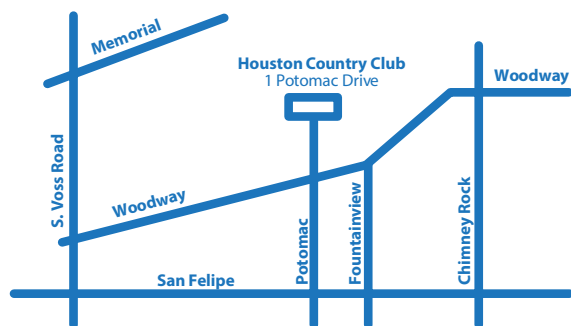
May 19, 2015 - Monthly Meeting

June 16, 2015 - Summer Breakfast Series 1

July 21, 2015 - Summer Breakfast Series 2

August 18, 2015 - Summer Breakfast Series 3

## September 16th Meeting Information



**LOCATION:**  
**Houston Country Club**  
 1 Potomac Drive  
 Houston, TX 77057

**AGENDA:**  
**Professional Development**  
**Session (4:30pm)**  
**Social hour (5:30pm)**  
**Dinner (6:30pm)**



## Meeting Fax/Mail Reservation Form

**Register online at <http://www.feihouston.org>**

**Mail to:** P.O. Box 32, Bellaire, TX 77402 or Fax to: 713.839.1453

One form per registrant please, photocopy as necessary. **Reservations Required** by 3:00 pm 2 business days before the meeting. Reservations may be canceled without cost as late as noon the day before the meeting. **"No-shows" will be billed \$50.**

**Meeting Cost:** No charge for Chapter Members and 1st time prospective members. Guests -\$90/person (guests & prospective members must be accompanied by member)

Attendee Name

Organization

Street Address

City / State / Zip

Phone

Fax

E-mail

**Please select one:** ☐ Chapter member ☐ 1st time prospective member

☐ Spouse (name) : \_\_\_\_\_

**Payment method:** ☐ MasterCard ☐ Visa ☐ Amex

Credit Card #

Expiration date (Month/Year)

Name on card

Signature

Billing address (street address, city, state and zipcode)

## 2014-2015 Strategic Partners

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### DIRECTORY SPONSOR

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## Secure your FEI Sponsorship today!

### Contact:

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 mgnassar@hotmail.com